

Prompt  
Patient  
Payments

Prognosis EHR  
Integrity Payment  
Systems

# Prognosis Partner: Integrity Payment Systems



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## Integrity Payment Systems

- David Chapman – Sr. VP Business Dev.
- Doug Ferket – Dir. of Partner Mngmt.

## Bizomatics, Inc.

- James Metzger – VP Marketing

# Agenda



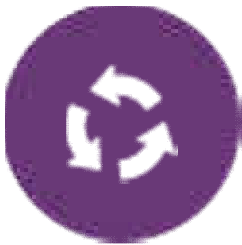
## ABOUT INTEGRITY

- Our Values
- The In-House Difference
- Payments Ecosystem
- Your Payments Partner



## THE PROGNOICIS-INTEGRITY PROGRAM

- First Card Swiper is free
- Online Customer Portal
- EasyPay



## BENEFITS TO YOUR PRACTICE

- Integrated Payments
- Integrity Insights Marketing Analytics
- Real People to Call for Help

# Integrity Payment Systems: About Us

Headquarters: Des Plaines, IL

Employees: 100+

Merchants Serviced: > 50,000

Annual Volume: > \$4 Billion

Areas Serviced: All States

Expertise: Combined Senior Management  
> 100 Years in Processing Experience



# Integrity Payment Systems: Values

## **We value Integrity.**

We are honest, ethical, and fair in our business and personal interactions. We live up to our name.

## **We value people.**

We treat each other, our customers, and our business partners with respect and dignity and expect the same in return. We encourage and support cross-training, training, personal growth and achievement among our employees.



## **We value work.**

We strive to create a positive, caring, and enjoyable work environment. We put forth our best effort in everything we undertake.

## **We value business results.**

We support both our partners and our customers to the best of our ability within the boundaries of our mission and vision.

# Integrity Payment Systems: Services



Direct Settlement

Underwriting

Chargebacks /  
Retrievals

Sales Support

Split Funding

Collections

Activation of Accounts

Gateway

PCI Compliance

Technical Support

Statement Analysis

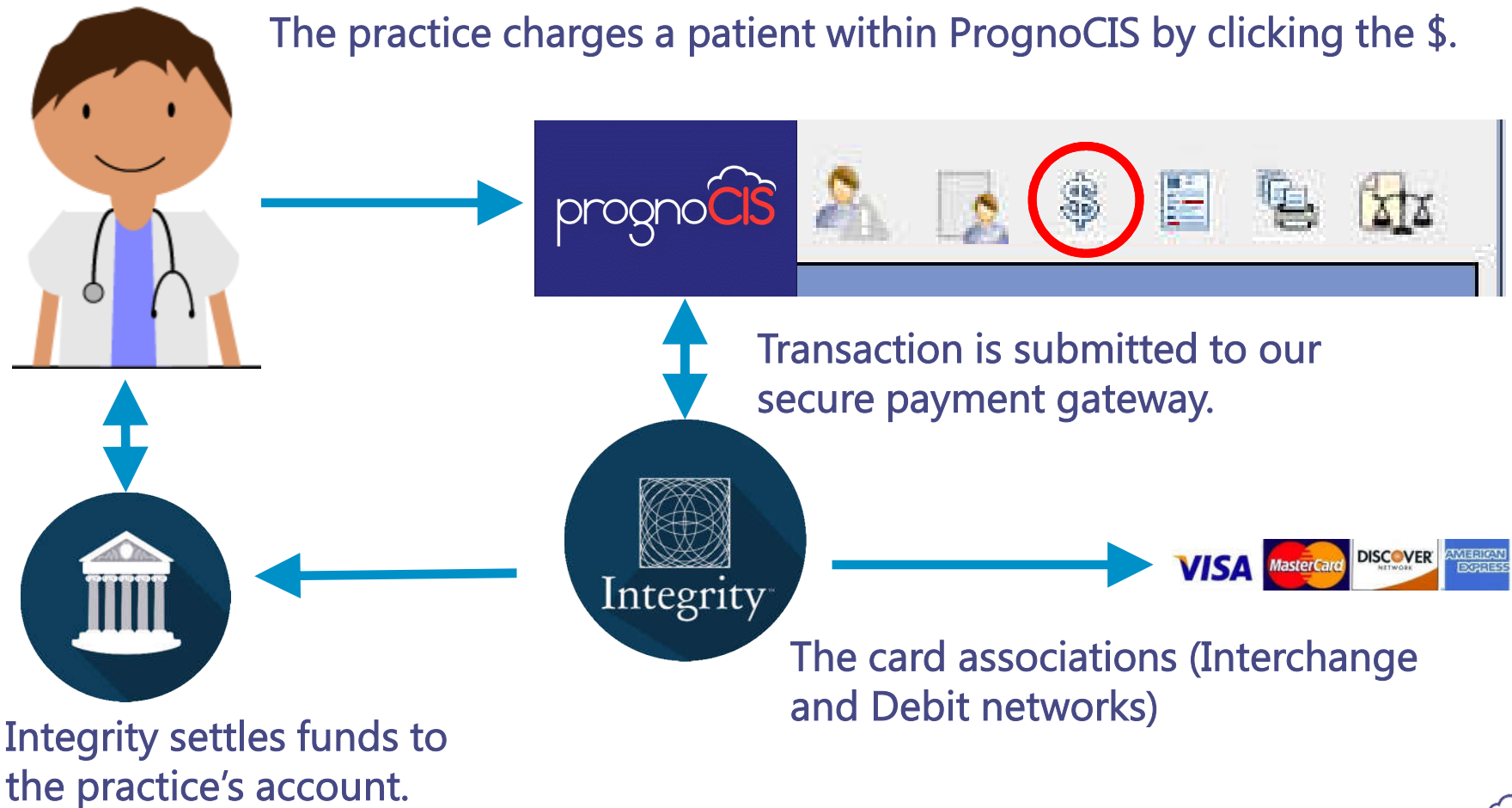
Data Center

Deployment Center

InTouch


Bill Presentment

# Integrity Payment Systems: Process

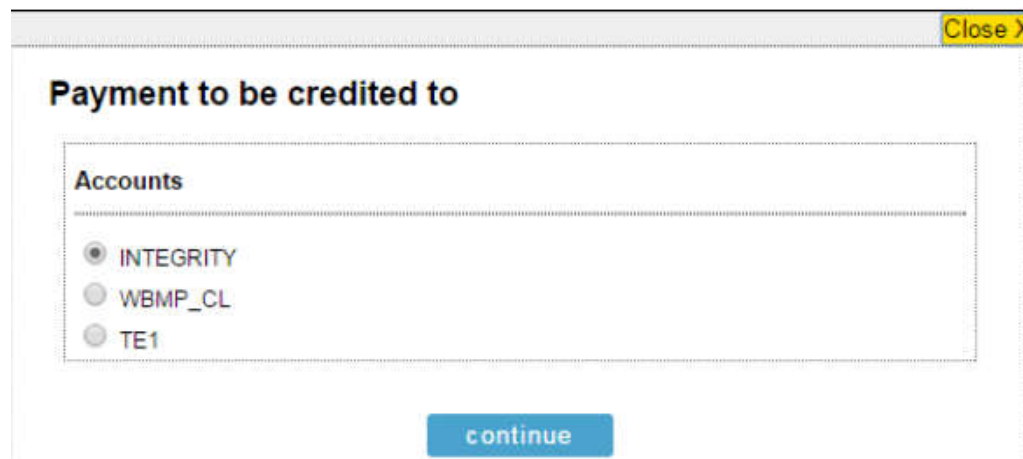




# Integrity Payment Systems: Process

- Currently, the feature is available on the Co-Pay screen, invoked via the Co-Pay icon:  found on the Home Screen and Appointment Schedule screen (after the Patient is marked as arrived).
- On the Co-Pay or Co-Payment screen, a click on the **Credit** button invokes the Accounts popup, wherein the User is expected to select the Account. *Refer to figure 1*

**Figure 1: Accounts popup**



Close X

**Payment to be credited to**

Accounts

INTEGRITY

WBMP\_CL

TE1

continue

# Integrity Payment Systems: Process

- A User has a provision to save the Patient's card details by selecting the option, *Save this card* available on the Card details popup. Hence the Patient does not require entering the details again at the time of next transaction using the same card.

**Figure 2: Credit Card information**

The screenshot displays a payment interface with the following elements:

- Payment Amount:** \$ 10.00
- Credit card information section:**
  - Icons for Visa, Mastercard, American Express, Discover, and UnionPay.
  - Card Number \*
  - Expiration (MMYY) \*
  - CVV
- Billing Information section:**
  - Name on Card \*: Dummy Amy
  - Address Line 1: 123 Noble Mountain Point,
  - Address Line 2: Joshua Tree,
  - City: Tacoma
  - State: Washington
  - Zip code: 98416
- Save this card:** A checkbox that is checked.
- Make Payment:** A blue button at the bottom.

# Integrity Payment Systems: Process

- If the 'Card on File' was saved with one Merchant ID selected, it can be used for further transactions only for that Merchant.
- For Clinics with multiple Merchant IDs present, a User will have to choose the appropriate Merchant first before proceeding for Payment through Integrity. *Refer to the figure 3*
- If the Patient does not want to pay with the 'Card on File', there is an option, *Pay with Different Card* which on selection displays the Card details popup to enter the Card information.
- A User also has provision to remove the Credit Card number (ending with 4 digits) using the *Remove Card* option and clicking the ok button.

**Figure 3:** Multiple Merchant IDs displaying in the popup

Close X

### Select a Payment Method

Your Credit Card Details

<input type="radio"/> ending with 2224	Name on Card
<input checked="" type="radio"/> Pay with Different Card	Patient Ateast

continue

Remove Card ending with 2224 ok

# Integrity Payment Systems

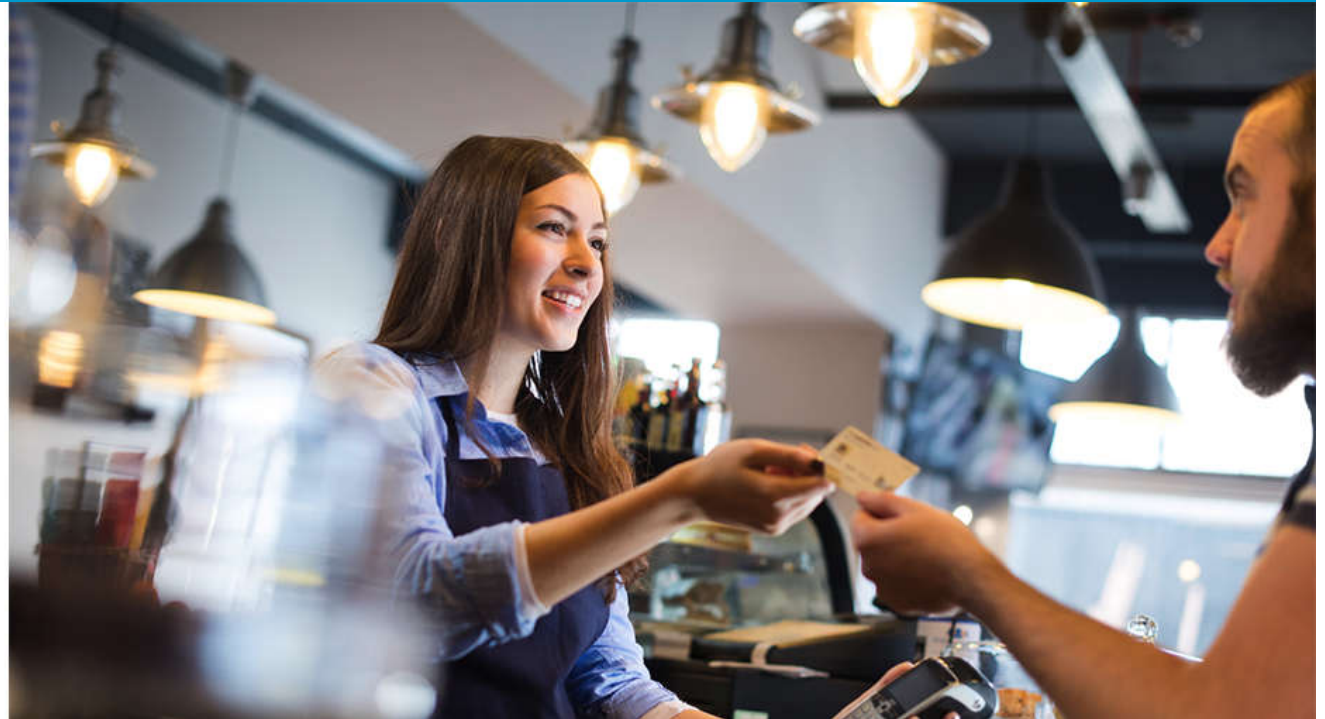
**Complete digitization of your practice by accepting credit card payments at the point of care**

- **Electronic Integration into PrognosisCIS**
  - Automatic posting into patient ledger
  - Improves payment workflow and staff efficiency
  - Reduces collection efforts and improve provider revenue
- **“Card on File” Recurring Payments**
  - Integrity creates tokenized card number
  - Token is provided to PrognosisCIS for subsequent payments
  - Eliminate the risk of storing card numbers
- **Industry Leading Security**
  - PCI-DSS Compliant
- **No Cost for Integration**
  - Standard Merchant Services Fees
  - Competitive Pricing

# Integrity Payment Systems

## YOUR PAYMENTS PARTNER

Integrity will stay on top of the rapidly changing payments landscape so you can stay ahead of your business.



A great payments partner:



Guides you through payments best practices



Gives you one-on-one support



Integrity Insights marketing analytics



Helps you reduce your PCI scope



Offers your practice the white glove treatment

# Integrity Payment Systems:

## BILLING AND STATEMENTS

- We can help your practice pay their Prognosis software fees through EasyPay<sup>SM</sup>
  - Pay building rent, equipment leases, or even your car payment
  - Smooth out your cash flow
  - Make fees painless for your practice



# Integrity Payment Systems:

## ONLINE PRACTICE PORTAL

- Provides at-a-glance processing statistics for your practice.
- Loads of reports including batch-specific information and volume by card type.
- Custom reporting module allows you to develop reports specific to your practice that you can save and run whenever you need.
- Integrity InTouch<sup>SM</sup> – the industry's only push notification system for practice's.





# Integrity Insights Marketing Analytics

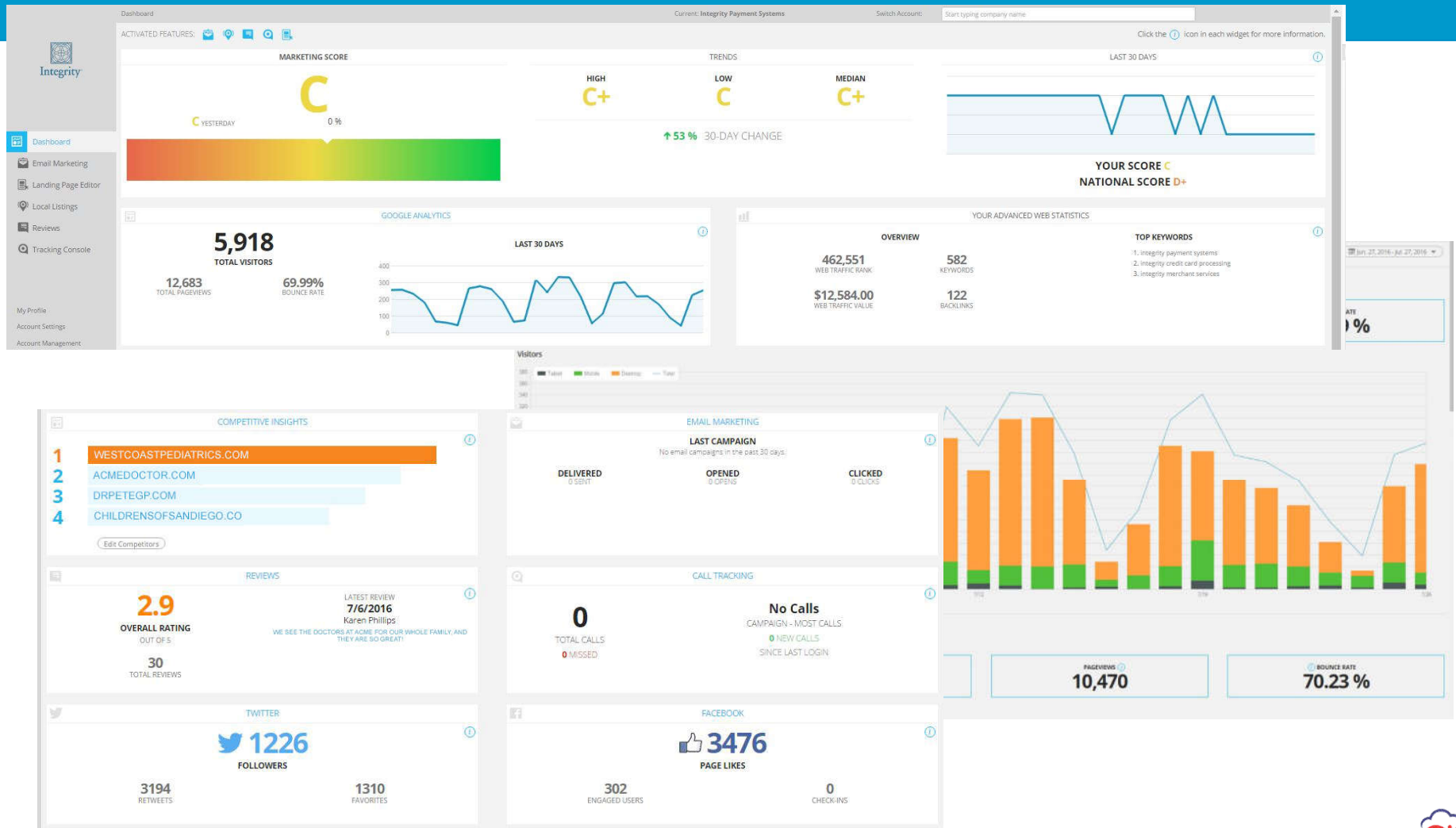
## INCLUDED ADDITIONAL VALUE: HELPING TO EASILY ADD PATIENTS TO YOUR PRACTICE

- Online marketing tools help your customers grow their businesses.
- Online Review Management
- Local Listings Automated Updates
- Update and manage social media
- Step by step upgrade process teaches customers about digital marketing





# Integrity Insights Marketing Analytics



# Promotions

Integrity Pays current promotional bonus

- Setup fees are waved
- First card swiper is free

Use the online contact form to get Prompt Patient Payments with Integrity Payment Systems integrated solution in Prognosis EHR :

<http://prognosis.com/online-payment/>

# Frequently Asked Questions

1. What's involved in setting up a complete Integrity Payment Systems integrated solution in Prognosis EHR?
2. How much time can our practice expect to save from using Integrity Payment Systems integrated solution in Prognosis EHR ?
3. Are there any other options to set up a complete Integrity Payment Systems integrated solution in Prognosis EHR?

# Contact Information

Prognosis RCM Services  
[sales@bizmaticsinc.com](mailto:sales@bizmaticsinc.com)

phone: (877) 693.6748

Prognosis Sales:  
[sales@bizmaticsinc.com](mailto:sales@bizmaticsinc.com)

Or, use the online contact form to get Prompt Patient Payments with Integrity Payment Systems integrated solution in Prognosis EHR :

<http://prognosis.com/online-payment/>

**Contact Integrity's VIP Team**

Phone (866) 988-4882



# Thank you

Thanks for your attendance!



Stay informed about our upcoming webinars by signing up for the EHR e-newsletter:

<http://prognocis.com/ehr-newsletter/>