Today’s Presenters

Keith D. Algozzine, PA – C
Chief Executive Officer
Upstate Concierge Medicine

James Metzger
VP – Marketing & HIPAA Compliance
Bizmatics, Inc.
Telemedicine Overview

1. Overview of PrognoCIS Telemedicine Market & Solution

2. Example of End to End Demonstration of Provider and Patient Telemedicine

3. UCM Telemedicine Resource Partner
Telemedicine Expansion Steps

1. Simple Easy Set Up
2. Send us basic demographic info
3. Pick a go live date, and we take care of the rest
Telemedicine Payback (WIIFM?)

1. Conveniently increased practice hours
2. “Best Service” recognition by patients
3. Geographic expansion
Provider’s Telemedicine Business Expansion

Expanded Business Hours

24/7 Access

Expanded Patient Channels

Expanded mobile branding with custom telemedicine app

UPSTATE CONCIERGE
MEDICINE

prognosis
More Than A Great EHR
Telemedicine Workflow Diagram

Workflow

Pt. Schedule Appt.
Admin confirms Appt.
Dr. notified
Dr. calls Pt.

Applications in Use

Mobile App
PrognoCIS integrated communications (Text, Email)
Text, Video, Phone

Workflow Diagram:

- Pt. Schedule Appt.
- Admin confirms Appt.
- Dr. notified
- Dr. calls Pt.

Applications in Use:

- Mobile App
- PrognoCIS integrated communications (Text, Email)
- Text, Video, Phone

Telemedicine Workflow Diagram

Workflow Diagram:

- Pt. Schedule Appt.
- Admin confirms Appt.
- Dr. notified
- Dr. calls Pt.

Applications in Use:

- Mobile App
- PrognoCIS integrated communications (Text, Email)
- Text, Video, Phone
Practice Branded Mobile Applications
Patient Schedule Consult Request

Find Availability

Concierge Medicine Upstate
Upstate Concierge EST
07-27-2016, 01:00 pm

Concierge Medicine Upstate
Upstate Concierge EST
07-27-2016, 01:15 pm

Concierge Medicine Upstate
Upstate Concierge EST
07-27-2016, 01:30 pm

Concierge Medicine Upstate
Upstate Concierge EST
07-27-2016, 01:45 pm

load more
Barnes, Andrew
777-777-7777
11/23/15 11:59 AM
PT Andrew Barnes RE PT BARNES, ANDREW
TEST MESSAGE - NO RESPONSE NECESSARY

Testing
11/24/15 3:06 PM

Add a Comment...
Telemedicine Mobile Workflow
Telemedicine Video Consultations
PrognoCIS EHR Dashboard
Telemedicine Workflow
PrognoCIS Progress Notes

Patient First Name: Doe
Patient Last Name: Doe
Date of Birth: 05-14-1963
Sex: Male

Attending Provider: Keith Algorzine PA
Referring Provider: Test Test
Visit Date: 12-01-2015
Chart No.: 8C100733

Reason For Visit: cough

Chief Complaint: *Bronchitis
History of Present Illness
*Bronchitis
According to John, the onset is abrupt. Night cough is wet in character. The cough is not associated with abnormal sputum production. The symptoms are constant. The associated symptom is fever. He does not report repetitive episodes of bronchitis. He is not a smoker. There is no significant past medical history.

Past Medical History
GERD ()
High Blood Pressure ()

Surgical History
Appendectomy

Family History
diabetes. High blood pressure.

Current Medication
albuterol
Atenolol 25 mg
Omeprazole 40mg
Telemedicine Patient Portal App
Telemedicine Patient Portal App

Patient Portal

My Health Records
Powered by prognoCIS

Username
Password
Upstate Concierge

login

Forgot Password?
Not yet registered? Sign Up Now!

Upstate Concierge Medicine
Physician: Keith Algozzine PA

No Photo

Dummy Lauren

My Health Records
Refill Meds
Message Center
Personal Info
Telemedicine Provider App

My Health Records
- Summary
- Lab Results
- Radiology Results
- Education
- Ambulatory Summary
- Past Visits

Past Visits

<table>
<thead>
<tr>
<th>Patient First Name:</th>
<th>Patient Last Name:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lauren</td>
<td>Dummy</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Attending Provider:</th>
<th>Referring Provider:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Keith Algozzine PA</td>
<td>Test Test</td>
</tr>
</tbody>
</table>

Reason For Visit: test

Chief Complaint: *Bronchitis
History of Present Illness
*Bronchitis
According to Lauren, the onset character. The cough is not associated with production. The symptoms are primarily a fever. She does not report recent exposure and is not a smoker. There is no sig
Telemedicine Website Access

Imagine expert treatment from the comfort of your home...

Providing caring, professional medical consultation services to individuals, families, students and businesses.

Learn How to Become a Member

Phone: 844-4-VIP-DOC (844-484-7362) | Join us on

Download our free mobile apps:
Telemedicine Patient Portal

"When it comes to health care, everyone deserves to be a VIP."

Patient Portal:

Patient Login

User Id

Password

Forgot Password?

LOGIN

Call us now at 844-4-VIP-DOC (844-484-7362)
Telemedicine Patient Portal

Current Medical Problems

<table>
<thead>
<tr>
<th>Since</th>
<th>Problem/Aliment</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>GERD</td>
<td></td>
</tr>
<tr>
<td></td>
<td>High Blood Pressure</td>
<td></td>
</tr>
</tbody>
</table>

Past Medical Problems
Telemedicine Patient Portal

Upstate Concierge Medicine
5 Southside Drive, Suite 13-104
Clifton Park, NY 12065 - 0000
Tel: 844-484-7382
Fax: 844-819-1020

PROGRESS NOTE

Patient First Name: John
doe Last Name: Doe
Date of Birth: 05-14-1983
Sex: Male

Attending Provider: Keith Algaze
Referring Provider: Test Test
Visit Date: 12-01-2019
Chart No.: 000000

Reason For Visit: cough

Chief Complaint:
*Bronchitis
History of Present Illness
*Bronchitis
According to John, the onset is abrupt. Night cough is wet in character. The cough is not associated with abnormal sputum production. The symptoms are constant. The associated symptom is fever. He does not report repetitive episodes of bronchitis. He is not a smoker. There is no significant past medical history.

Past Medical History
GERD (), High Blood Pressure ()

Surgical History
Appendectomy

Family History
diabetes, high blood pressure

Current Medication
albuterol
Atenolol 25 mg
Omeprazole 40 mg
# Telemedicine Patient Portal

![Telemedicine Patient Portal Screenshot](image.png)

### Radiology Results

<table>
<thead>
<tr>
<th>Date</th>
<th>Order No.</th>
<th>Vendor</th>
<th>Test Name</th>
<th>Result</th>
</tr>
</thead>
<tbody>
<tr>
<td>09-11-2015</td>
<td>RAD00012</td>
<td></td>
<td>All Tests</td>
<td>Left Hand X-ray</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>no acute fracture</td>
</tr>
</tbody>
</table>
Telemedicine Patient Messaging
PrognosCIS Integrated Advantages

• Video App integration
  • Saves 2nd step of downloading video app

• Customizable app
  Branding for your practice optional

• Doctor network on tap with UCM

• Complete solution for practice business needs
Integrity Payment Systems

Integrity is a full service payment solutions provider with merchant customers in all 50 states leveraging a suite of products and services including EMV technologies, terminals, software integrations, and secure online payment gateways. Integrity has expansive experience serving the healthcare industry, from private practices to large hospital systems. Integrity is headquartered in Des Plaines, IL.
Upstate Concierge Medicine (UCM)

- ATA Accredited
- Uses PrognoCIS EHR
- Certified Partner organization
- Dedicate providers to your practice, not a generic call queue
- Concierge level of service
- Become experts in the local/regional healthcare market
UCM Satisfaction

99% Patient Satisfaction

100% Business Renewal

100% Executive Satisfaction

98% Cases resolved
PrognoCIS Telemedicine Pricing and Integration

PrognoCIS Customers –
Please contact your sales representative or visit our website at http://prognoCIS.com and fill out the Consultation Request form on the home page, noting “telemedicine”

Other EHRs –
Please visit our website at http://prognoCIS.com and fill out the Consultation Request form on the home page, noting “telemedicine”

For UCM “Telemedicine on Tap”
please visit and fill out the form at https://www.upstatevipmedicine.com/contact/

If any other questions please contact:
James Metzger – VP Marketing @ Bizmatics, Inc.
jmetzger@prognoCIS.com